

List of claims (replacing prior versions):

1. (previously presented) A machine-based method comprising:  
for a process in which a user generates a set of predictor attributes based on historical data about a customer relationship system being modeled,  
enabling the user to perform a first set of transformations on the predictor attributes of the data,  
based on impact of the first set of transformations on a predictive power of the predictor attributes, enabling the user to determine whether to apply a second set of transformations to the predictor attributes to alter the impact on the predictive power,  
automatically ranking performance of the predictor attributes as transformed by at least one of the first set and second set of transformations, and  
using results of the ranking of the performance of the transformed predictor attributes for marketing communications to be made to customers, the customers being subject to the customer relationship system being modeled.

2-5. (Canceled)

6. (currently amended) A machine-based method comprising:  
for a project in which a user generates a final predictive model based on a series of predictive models, the final predictive model being associated with a customer relationship system,  
for the final predictive model, automatically grouping customers into segments based on identified distinguishing characteristics of the customers in the customer relationship system,  
generating predictor variables for each segment,  
enabling the user to apply transformations to the predictor variables until significant interactions among the generated predictor variables are taken into account, each transformed predictor variable being associated with at least one of the series of predictive models,

generating the final predictive model based on at least some of the predictive models of the series that are associated with one or more of the transformed predictor variables, and using the final predictive model for marketing communications to be made to customers who are subject to the customer relationship system being modeled.

7. (previously presented) The machine-based method of claim 6 in which the distinguishing characteristics of the customers are identified by ranking a set of predictor attributes with respect to at least one target attribute.

8. (previously presented) The machine-based method of claim 6 in which the user is provided a graphical display of a potency of the predictor attributes in the identifying of the segments of customers.

9. (currently amended) The machine-based method of claim 6 in which the user is enabled to determine attributes associated with ~~the~~ data that are associated with propensities of the customers, including enabling the user to prepare the ~~historical~~ data, transform the attributes associated with the data, and determine optimal attributes for the marketing communications.

10. (previously presented) The machine-based method of claim 1 also including activating a display profile key to display the results of the ranking of the performance of the transformed predictor attributes.

11. (previously presented) The machine-based method of claim 1 in which the ranking of the performance of the transformed predictor attributes comprises disregarding interactions among the attributes.

12. (previously presented) The machine-based method of claim 1 in which the ranking is done using univariate regression analysis.

13. (previously presented) The machine-based method of claim 1 in which the marketing communications are presented on portable media.

14. (previously presented) The machine-based method of claim 1 in which the resulting marketing communications are presented through an internet protocol network.

15-16. (Canceled).

17. (previously presented) The machine-based method of claim 6 in which the marketing communications are presented on portable media.

18. (previously presented) The machine-based method of claim 6 in which the resulting marketing communications are presented through an internet protocol network.